

## The External Control Of Organizations A Resource Dependence Perspective Stanford Business Classics

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The External Control of Organizations explores how external constraints affect organizations and provides insights for designing and managing organizations to mitigate these constraints. All organizations are dependent on the environment for their survival.

### The External Control of Organizations: A Resource ...

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### The External Control of Organizations on Apple Books

Among the most widely cited books in the social sciences, The External Control of Organizations has long been required reading for any student of organization studies.

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### External Control of Organizations: Resource Dependence ...

The External Control of Organizations explores how external constraints affect organizations and provides insights for designing and managing organizations to mitigate these constraints. As the authors contend, "it is the fact of the organization's dependence on the environment that makes the external constraint and control of organizational behavior both possible and almost inevitable."

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In particular, these include: Mergers Cooptation (e.g. Philip Selznick's TVA and the grassroots) Coordination (i.e., join ventures, cartels, etc.)

### The external control of organizations: A resource ...

The External Control of Organizations (Pfeffer and Salancik, 1978) A 'read' is counted each time someone views a publication summary (such as the title, abstract, and list of authors), clicks on a...

### (PDF) The External Control of Organizations (Pfeffer and ...

Examines how external constraints affect organizations and how to design and manage organizations under such constraints. Taking a resource dependence perspective on organizations, the book discusses basic components of control, including the concentration and availability of resources, the role of managers, interdependence among organizations, the environment, and organizational structure.

### The External Control of Organizations: A Resource ...

J. Pfeffer and G. Salancik, The External Control of Organizations,Harper & Row, 1978, pp 39-61. Summary, Summary. Organizations are dependent on the environment for their survival. Thesedependencies typically take the form of a relationship between themselvesand other organizations. Interdependencies are mutual dependencies thatdevelop to reduce the uncertainty in the relationship.

### Pfeffer & Salancik - External Control of Orgs

The External Control of Organizations -Karl E. Weick,Rensis Likert Distinguished University Professor of Organizational Behavior and Psychology, University of Michigan Business School "Launching the resource dependence theory of organizations, this influential work was the first to recognize the power of the wider social-political environment as a force shaping organizational structure and behavior.

### The external control of organizations : a resource ...

The item The external control of organizations : a resource dependence perspective, Jeffrey Pfeffer, Gerald R. Salancik represents a specific, individual, material embodiment of a distinct intellectual or artistic creation found in Indiana State Library. This item is available to borrow from 1 library branch.

### The external control of organizations : a resource ...

The External Control of Organizations, the 1978 book that consolidated the work between Jeff's initial time at Stanford and his subsequent move from Illinois to Berkeley, covered a lot of territory, from the internal power struggles among individuals and departments to industry-level dynamics.

### Resource Dependence Theory: Past and Future

The external control of organizations - a resource dependence perspective, Jeffrey Pfeffer, Gerald R Salancik Published in 1978 in New York by Harper & Row. Services.

### The external control of organizations : a resource ...

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### The External Control of Organizations a Resource ...

The procurement of external resources is an important tenet of both the strategic and tactical management of any company. Nevertheless, a theory of the consequences of this importance was not formalized until the 1970s, with the publication of The External Control of Organizations: A Resource Dependence Perspective (Pfeffer and Salancik 1978).

### Resource dependence theory - Wikipedia

The number of new competitors entering your industry, the cost of materials used to manufacture your products, or the regulatory frameworks set out by governments — these are all examples of variables which are out of your organization's control, and should be taken into account in external analysis.

### Internal and External Analysis in Strategic Management ...

All organizations are dependent on the environment for their survival. As the authors contend, "it is the fact of the organization's dependence on the environment that makes the external constraint and control of organizational behavior both possible and almost inevitable."